

Agri-Startups: Reflection of ICAR Technologies in Market



भारतीय कृषि अनुसंधान परिषद Indian Council of Agricultural Research New Delhi

#### **Intellectual Property and Technology Management Unit:**

Intellectual Property and Technology Management Unit (IPTM Unit) of ICAR was constituted to assimilate IPR dimensions in research management in R&D institutions. It is implemented through 'National Agriculture Innovation Fund' to promote creativity and innovations, to strengthen the institutional mechanism to protect/manage innovations/intellectual properties (IPs) generated within the system and to establish/transform agri-business Incubator centres as leaders in NARES. This scheme is contributing towards development of an IP environment in ICAR.

#### **ICAR-National Academy of Agricultural Research Management:**

The ICAR-National Academy of Agricultural Research Management (NAARM) was established by the Indian Council of Agricultural Research in 1976 at Hyderabad with a vision to enable National Agricultural Research and Education System (NARES) adapt to change through continuous innovation. The major mandate of the Academy is to build capacity in agricultural research, education and extension education systems, and provide policy advocacy for the National Agricultural Research and Education System.

#### **Directorate of Knowledge Management in Agriculture:**

The Directorate of Knowledge Management in Agriculture (DKMA) is committed to promote ICT driven technology and information dissemination system for quick, effectual and cost-effective delivery of messages to all the stakeholders in agriculture. Keeping pace with the current knowledge diffusion trends, Directorate is delivering and showcasing ICAR technologies, policies and other activities through print, electronic and web mode. DKMA also provides public relation and publicity support to the council and its constituents across the country.





# Agri-Startups: Reflection of ICAR Technologies in Market

K. Srinivas
Manju Gerard
Vikram Singh
Monika Gupta
S.K. Soam
A. Arunachalam
Shiv Datt
Sanjeev Saxena
Ch. Srinivasa Rao

(Under the guidance of Dr. T. Mohapatra)
Secretary, DARE & DG, (ICAR)

भारतीय कृषि अनुसंधान परिषद Indian Council of Agricultural Research New Delhi

#### Citation

Srinivas, K., Gerard, M., Singh, V., Gupta, M., Soam, S. K., Arunachalam, A., Datt, S., Saxena, S. and Srinivasa Rao, Ch. (2018). *Agri-Startups: Reflection of ICAR Technologies in Market*, Indian Council of Agricultural Research, New Delhi, 121pp.

Year of Publication: 2018

#### Published by

Indian Council of Agricultural Research, Ministry of Agriculture and Farmers Welfare, Krishi Bhavan, New Delhi

© ICAR, 2018

ISBN: 978-81-933781-2-0

## Designed and Developed by

P. Namdev, ICAR-NAARM and D. Bhoomaiah, ICAR-CIFE

#### **Technical Assistance**

ICAR-NAARM

# **Contents**

## Messages

## Acknowledgements

## Acronyms

1	Intro	oduction	1	
2	Sector Wise Startups			
	2.1	Agril Engineering Machines/ Tools 2.1.1 Nexgen Drying Systems Pvt. Ltd. 2.1.2 NM Engineering Industries 2.1.3 Padmatech Industries Pvt. Ltd. 2.1.4 Pro B Products 2.1.5 Sickle Innovations Pvt. Ltd. 2.1.6 WS Telematics Pvt. Ltd.	7 8 9 10 12	
	2.2	Bio-pesticides and Crop Nutrition 2.2.1 A & N Traders 2.2.2 Agpulse Pvt. Ltd. 2.2.3 Agri Life Biotech 2.2.4 Codagu Agritech Eco 2.2.5 Hi 7 Agri Bio Solutions 2.2.6 Jai Biotech Research Centre 2.2.7 Jayvions Agritech Industries 2.2.8 Jeevanksh Eco Products Pvt. Ltd. 2.2.9 Krishi Biosys 2.2.10 Natura Crop Care 2.2.11 Navaratna Cropscience Pvt. Ltd. 2.2.12 Rajshree Farm 2.2.13 Sana Agri Industries 2.2.14 Suma Agro India Pvt. Ltd.	13 14 15 16 17 18 19 20 21 22 23 24 25	
	2.3	Crop Protection and Production Processes 2.3.1 Arundhathi Farms 2.3.2 Bharatrohan Airborne Innovations 2.3.3 Ceyon Healthcare Pvt. Ltd. 2.3.4 EM-Power India Welfare Foundation 2.3.5 Gen Agritech 2.3.6 Homecrop 2.3.7 Niranthara Flowers 2.3.8 Padmavati & VARI Agro Services Pvt. Ltd.	27 28 29 30 37 32 33 34	

	2.3.10 Silage Agro Pvt. Ltd.	36	
	2.3.11 Stamp IT Business Solutions	37	
	2.3.12 Stellargene Technologies Pvt. Ltd.	38	
2.4	Fish Products and Processes		
	2.4.1 Aura Biotechnologies Pvt. Ltd.	39	
	2.4.2 Biometta	40	
	2.4.3 Growyield Tech Solutions Pvt. Ltd.	41	
	2.4.4 Jass Ventures Pvt. Ltd.	42	
	2.4.5 Odaku Online Services Pvt. Ltd.	43	
	2.4.6 Revelations Biotech Pvt. Ltd.	44	
	2.4.7 Sai Aqua Feeds	45	
	2.4.8 San Isidro	46	
	2.4.9 Westlandmarine Pvt. Ltd.	47	
2.5	Food Products and Processes		
	2.5.1 Agati Healthcare Pvt. Ltd.	48	
	2.5.2 Agricxlab Pvt. Ltd.	49	
	2.5.3 Ascend Exports and Imports	50	
	2.5.4 AVS Agro Life Products	51	
	2.5.5 Ayegrow Business Solutions	52	
	2.5.6 Coco Wings Enterprise Pvt. Ltd.	53	
	2.5.7 Delmos Research Pvt. Ltd	54	
	2.5.8 Devataru Homes & Foods Pvt. Ltd.	55	
	2.5.9 Ecoventures Pvt. Ltd.	56	
	2.5.10 Fountain Head Foods	57	
	2.5.11 Ganpati Desi Products Pvt. Ltd.	58	
	2.5.12 GR Foods & Beverages	59	
	2.5.13 Gramkul Producer Company	60	
	2.5.14 Hipro Fresh Foods	61	
	2.5.15 Hopeblessing Enterprise	62	
	2.5.16 Inner Being Wellness Pvt. Ltd.	63	
	2.5.17 Intello Labs Pvt. Ltd.		
	2.5.18 Jayani Natural Farm		
	2.5.19 Jharkhand Milk Products Pvt. Ltd.	66	
	2.5.20 Jivabhumi Agri-Tech Pvt. Ltd.	67	
	2.5.21 KAD Bioresources Pvt. Ltd.	68	
	2.5.22 KDS Kunjpura Dairy Farm and Milk Products		
	2.5.23 Khanna Food Products	70	
	2.5.24 Kunigal Thaluk Coconut Producers Conpany Limited	71	
	2.5.25 Magicco Life Care Products	72	

	2.5.26 Mayvhav Foods Pvt.	73
	2.5.27 Millark Food Factory	74
	2.5.28 Millet Bowl Food Products Pvt. Ltd.	<b>75</b>
	2.5.29 Mishti Farmers Producer Co. Ltd.	76
	2.5.30 Muddy Puddle Foods Pvt. Ltd.	77
	2.5.31 Phalada Agro Research Foundation Pvt. Ltd.	78
	2.5.32 Rani Food Products	79
	2.5.33 Sakthi Coco Products	80
	2.5.34 Saro Agri and Dairy Pvt. Ltd.	81
	2.5.35 Sayuri Farms	82
	2.5.36 Shreekalpa Industries	83
	2.5.37 Society for Farmers Development	84
	2.5.38 Somras Nutri Pvt. Ltd.	85
	2.5.39 Yukti Harvest Pvt. Ltd.	86
2.6	Seed and Planting Material	
	2.6.1 Ananya Seed Pvt. Ltd.	87
	2.6.2 Arpan Seeds Pvt. Ltd.	88
	2.6.3 Bhavani Biochemicals	89
	2.6.4 Cheripurathu Nursery	90
	2.6.5 Enzys Govindji Bio Labs Pvt. Ltd.	91
	2.6.6 Ganpath Products	92
	2.6.7 Greenovate Agro Pvt. Ltd.	93
	2.6.8 Handa Bio Agritech Potato Seeds	94
	2.6.9 Jigar Deepak Bhai Patel	95
	2.6.10 JPG BPC Ltd.	96
	2.6.11 Leaf Box	97
	2.6.12 Lean Crop Technology Solutions Pvt. Ltd.	98
	2.6.13 Natura Nursery & Agro Products	99
	2.6.14 Nature Agro producers	100
	2.6.15 Pluck Fresh	101
2 7	Textile Industry	
2.7	2.7.1 Fullia Women and Youth Welfare Society	102
	2.7.2 Green Globe	103
	2.7.3 Greyy	104
	2.7.4 Milltex Ecofibres Pvt. Ltd.	105
	2.7.5 RBM Industries Ltd.	106
	2.7.13 NSM Maddelles Ecol	100
Way Forward		







Shri Radha Mohan Singh
Hon'ble Union Minister of Agriculture and Farmers Welfare,
Government of India
New Delhi-110 001. India

## Message

Indian Council of Agricultural Research (ICAR) is the apex public research organization which has been playing a key role in the innovation processes concerning agriculture. Traditionally, ICAR has played its technology development and dissemination role, limiting itself to the frontline demonstrations in the KVKs as an outreach activity. But with growing agriculture-dependent economy, it is also important to commercialize potential technologies enabling first generation entrepreneurs to take up agri-startups in order to accelerate the goal of doubling farmers' income by 2022.

I compliment ICAR for developing a comprehensive strategy, in line with GoI initiatives such as National Intellectual Property Rights Policy and Atal innovation Mission and bringing out this particular publication "Agri startups: Reflection of ICAR Technologies in Market".

I am sure that this effort to showcase the success stories of Startups nurtured by ICAR research institutes would foster a culture of innovation and entrepreneurship in agriculture sector. It would also encourage the young entrepreneurs to innovate and commercially promote viable products and services.

I congratulate the Team ICAR for this meaningful documentation and wish success to all the Startups in their respective endeavors.

(Radha Mohan Singh)

Radhe Moha Sis







Shri Gajendra Singh Shekhawat Hon'ble Union Minister of State for Agriculture and Farmers Welfare, Government of India New Delhi-110 001. India

## Message

Agriculture research has evolved over the last decade in a much more dynamic and innovative manner. In the changing socio-economic context, incubation of new/existing technologies that significantly improve delivery method, reduce the costs and help in conservation and sustainable utilization of the natural resources have become important. It is commendable that Indian Council of Agricultural Research (ICAR) has made corrected efforts to engage its network of R&D labs for promoting agri-startups.

The documentation of successful cases which are being presented in "Agri startups: Reflection of ICAR Technologies in Market", in a very lucid way, is a testimony of the commitment of ICAR in this cause.

I am sure, ICAR would continue to harness and synergize the innovative research and develop market-driven products to enable servicers in agriculture sector for the cause of society.

(Gajendra Singh Shekhawat)

Jatour







**Dr. Trilochan Mohapatra**Secretary (DARE) & DG, ICAR,
Ministry of Agriculture and Farmers Welfare, Government of India
New Delhi-110 001. India

## **Foreword**

In order to achieve the goal of doubling the farmers' income by 2022, it is imperative that the potential of agriculture research is optimally realized by extending it in a manner that leads to new products, services and systems that add value to bring about significant changes in income, employment and livelihood security; not only in rural India but also to fuel the entire economy. In other words, bringing knowledge to create value has to be at the centre of the new approach. This can be achieved if ventures are created in large number and nurtured through appropriate interventions/incentives/investments by generating new technologies, allowing access to latest technologies, arranging required services and supplies to optimally use the technologies, and providing the required venture skills. This requires setting up of an effective incubation system that nurtures venture development. Realising the need for incubation support and nurturing the techno-entrepreneurs has been taken up in the Agribusiness Incubation Centres established in 24 ICAR institutes, keeping in view, the spectrum of technologies, available infrastructure and the core competency of the institutes.

The "National Agriculture Innovation Fund" of ICAR provides systematic ethos to technology transfer and commercialization. With this support mechanism, ICAR-NAARM is promoting agribusiness while handholding agri-business incubators by inter-alia developing modules, guidelines and other forms of learning material for capacity building. The Council strives to accelerate development of entrepreneurial companies from idea stage towards self-sustaining successful business.

The Startup India, a flagship initiative of GoI has further given a stimulus to the Agri-Business Incubators to nurture innovation and Startups in the country. Supporting the programme, NAARM along with IPTM Unit of ICAR headquarters have compiled the profile of 100 Agri-Startups of different domains of agriculture & allied areas. These startups have been supported by ICAR at various stage such as technology license, incubation, training, IP filing etc. This publication would inspire the new & budding agrientrepreneurs to endeavor into agri-business ecosystem to foster the economy of the country and spread the movement of Agri-Start Ups.

(T Mohapatra)



## **Acknowledgements**

Following the Government of India's initiative for promoting Start-Ups in the country, a brief study was undertaken among all ICAR institutions by IP&TM Unit and NAARM to contour the Agri-Startups associated with ICAR institutions either through technology transfer or business incubation across the country. There are about 24 Agribusiness Incubators in India with the support of National Agricultural Innovation Fund besides IP&TM unit in all institutions. Number of technologies that were transferred since 2006 is more than 1250 and still increasing. These technologies were transferred to different stakeholders like MNCs, Indian Companies, SMEs, Government organizations, Non-Government organizations and Startup Entrepreneurs. Based on these base level data at IP& TM Unit, we tried to capture the status of 100 selected entrepreneurs, who have partnered with ICAR, as a part of its technology transfer process and/or incubation process.

"Agri-startups: Reflection of ICAR Technologies in Market" is a brief outline of these startup entrepreneurs.

This compilation would provide a glimpse of the startup panorama of India and would inspire more and more youth to be part of this National Mission of Startup India and Make in India towards fostering and building entrepreneurship in agriculture. The objective of this publication is to inspire the youth to come into this sector for a better future.

We are grateful to Dr T. Mohapatra, Secretarty DARE and Director General, ICAR for his constant encouragement to complete this document. Authors are thankful to Directors of various ICAR Institutes and start-up companies for providing inputs for successful compilation of this document.

**Authors** 

## **Acronyms**

ABI: Agri Business Incubator

AgRIM: Agri Startups: Reflection of ICAR Technologies in Market

BPD: Business Planning and Development

CIBA: Central Institute of Brackishwater Aquaculture

CIFT: Central Institute of Fisheries Technology

CIPHET: Central Institute of Post Harvest Engineering & Technology

CIRCOT: Central Institute for Research on Cotton Technology

CPCRI: Central Plantation Crops Research Institute

CPRI: Central Potato Research Institute

DARE: Department of Agricultural Research and Education DKMA: Directorate of Knowledge Management in Agriculture

GoI: Government of India

IARI: Indian Agricultural Research Institute ICAR: Indian Council of Agricultural Research ICT: Information and Communications Technology IIHR: Indian Institute of Horticultural Research IIMR: Indian Institute of Millets Research

IISR: Indian Institute of Sugarcane Research

IP: Intellectual Property

IPTM: Intellectual Property Technology Management

ITMU: Institute Technology Management Unit IVRI: Indian Veterinary Research Institute

KVK: Krishi Vigyan Kendra MNC: Multi National Company

NAARM: National Academy of Agricultural Research Management

NAIF: National Agricultural Innovation Fund

NARES: National Agricultural Research and Education System

NDRI: National Dairy Research Institute NGO: Non-Government Organization

NIRJAFT: National Institute of Research on Jute & Allied Fibre Technology

NPD: New Product Development NRC: National Research Centre

PJTSAU: Professor Jayashankar Telangana State Agricultural University

**R&D**: Research and Development

SME: Small and Medium-sized Enterprises

TBI: Technology Business Incubator

UAV: Unmanned Aerial Vehicle

## Introduction

India is an agrarian economy with rich resources of traditional indigenous knowledge, biodiversity and human capital. It has a huge potential for promoting agri-based innovations that promise solutions to many of the current challenges faced by the sector. Till recently agricultural innovations of Indian has mainly been driven by public sector. The National Agricultural Research and Education System (NARES) is a major stakeholder in agricultural research with a focus on technology creation and its delivery to other stakeholders such as farmers, producer groups, retailers, corporations, civil societies and private players. The current needs of the stakeholders warrant NARES to transform into a more pluralistic innovation system addressing the needs of the consumers. The success of these technologies can also enhance incomes of the stakeholders including farmers. It is important that these innovative technologies, processes and products from the NARES system utilize in such a way that efficiency in agri-economic system is significantly enhances.

The NARES, therefore is, gradually started shifting from 'a supply-driven to demand driven and market-led' agricultural innovation system, involving different stakeholders. In this transition, issues of technology transfers through commercialization from public research, gaps of knowledge in new product development (NPD) processes for the markets by attracting agri-entrepreneurs through agri incubators have started to emerge.

Incubators are recognized as "technology-led and knowledge-driven enterprises" as they help in speedy commercialization of innovations and research outputs. Technology business incubators not only help in growth of technology based new enterprises but also improve survival rate of the agrient entrepreneurs who are not only required to act as innovator but also for economic growth and job creation. They have immense potential to improve the livelihoods of stakeholders in agri-production and consumption systems in rural regions.

The incubators help in mustering support services for start-ups with respect to technology refining, validation, business services including strategy, planning and scale up operations, IP services, help in finding funds etc. Compared to other sectors like engineering, pharmaceuticals, ICT, machinery, consumer goods etc., this concept is at an early stage in the agriculture and food sector. Even at the global level, there is start of evolution of a variety of agribusiness incubators and many are still at early stage levels.

The processes of technology transfer from academic institutions to industry have emerged during the last two decades following the "Bayh-Dole Act of 1980", an amendment to the patent code of United States. It paved way to claiming ownership in intellectual property on research funded by U.S. Government. Soon this led to similar initiatives in India. In the Indian NARES, Indian Council of Agricultural Research (ICAR) had taken the stewardship of technology commercialization through the promulgation of IP and technology commercialization policy in 2006. The IP&TM scheme launched during 2008 can be seen as a driver towards implementation of the policy. Under this scheme, Institute Technology Management Units (ITMUs) were established across all ICAR

institutes. These initial steps of ITMU scheme grants led to the building of vibrant IP ecosystem in the NARES. In terms of visible gains, the number of filings under various IP categories have increased significantly.

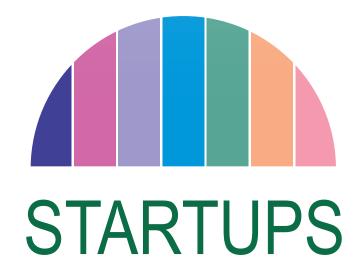
To upscale the process 22 of BPDs in NARES were establised with National Agricultural Innovation Project (NAIP). The overall objective of the project grants was to initiate this new mode in NARS and internalize the scope of incubation into the system. Units under BPD projects sought to provide a wide range of services ranging from incubation facilities, research support and business services such as office space, access to Information and Communication Technology (ICT) services, advisories on management, and marketing, technical, legal and financial issues. The work in this project also evolved new partnerships between NARES institutes and technology seeking companies through technology validation, technology transfer and enterprise development processes. The impact of units under the BPD project can also be gauged through concerted efforts of nurturing and skill development of entrepreneurs along with commercialisation of technologies. Ninety one incubates graduated from these centres during the project period. The project also helped the entrepreneurs to commercialise their business ideas using research facilities of the institutes and provided pilot level production facilities for the prospective entrepreneurs.

The initial success achieved in the ITMU scheme for initiation of technology transfer process and later through the achievements through the BPD units established under the NAIP laid the basis for providing a continuum in the NARES for technology commercialization, incubation and entrepreneurship development. The experience in these two projects led to the new thinking across policy makers and NARS leading to development of National Agricultural Innovation Fund. Under the component I it is clear that IPTM scheme is now into the next phase to provide a continuum of early work. Under the component II of the NAIF, a target of 50 agribusiness incubators has been envisaged. Till date, 24 ABIs have been granted. These incubators have together helping in more than 150 agri-entrepreneurs from different backgrounds including some companies. With the recent announcement of start-up India policy and startup definition, about 100 entrepreneurs who can be defined as agri-startups supported by ICAR Agri-business incubation centers. This compendium AgRIM (Agri-startups: Reflections ICAR technologies in Market) is the overview of the efforts of these 24 Agri-Business Incubators of ICAR to bring these startups to the market for enhancing the efficiency in the value chain of different agricultural sectors.

This compendium is expected to create more network across the canvas of emerging agri-startups. Consolidation of efforts across diverse centres encourage cross learning within each sector.

# ICAR Agri-Business Incubators







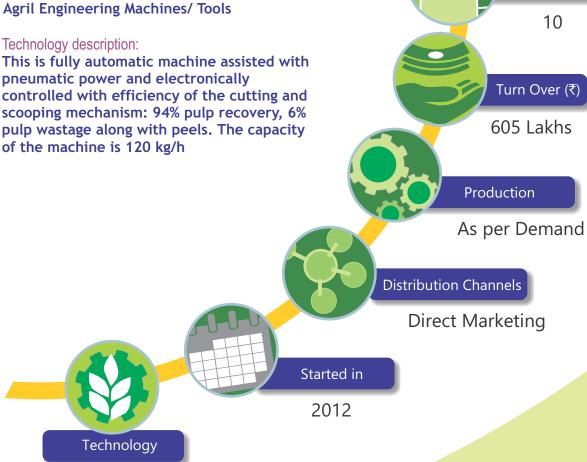
# Nexgen Drying Systems Pvt. Ltd.

Name of Institute: CIPHET, Ludhiana No. of technology licensed: Two Licensing term: Non exclusive

Industry:

#### Technology description:

This is fully automatic machine assisted with pneumatic power and electronically controlled with efficiency of the cutting and scooping mechanism: 94% pulp recovery, 6% pulp wastage along with peels. The capacity of the machine is 120 kg/h



Automatic Machine for Scooping out the Pulp from Custard Apple Fruits and Litchi Fruit Peeling Machine

**Founder** Mr. Shivananad M. Shelge 9822651535 shivanand@nexgenair.com

No. of Employees

# **NM Engineering Industries**



## Padmatech Industries Pvt. Ltd.

Name of Institute: CIPHET, Ludhiana No. of technology licensed: One Licensing term: Non exclusive Industry:

**Agril Engineering Machines/ Tools** 

#### Technology description:

The system comprises Pomegranate Fruit Breaking unit, Drive unit, Collection Trays where separated arils and extraneous matters are received, Vibrating Sieve unit; and the clean arils and extraneous matter **Collection Troughs** 



CIPHET-Pomegranate Aril Extractor

Technology

**Founder** 

No. of Employees

108

Turn Over (₹)

800 Lakhs

**Production** 

As per Demand

Mr. Kishor Navale

7798884582

padmatechengg@yahoo.co.in

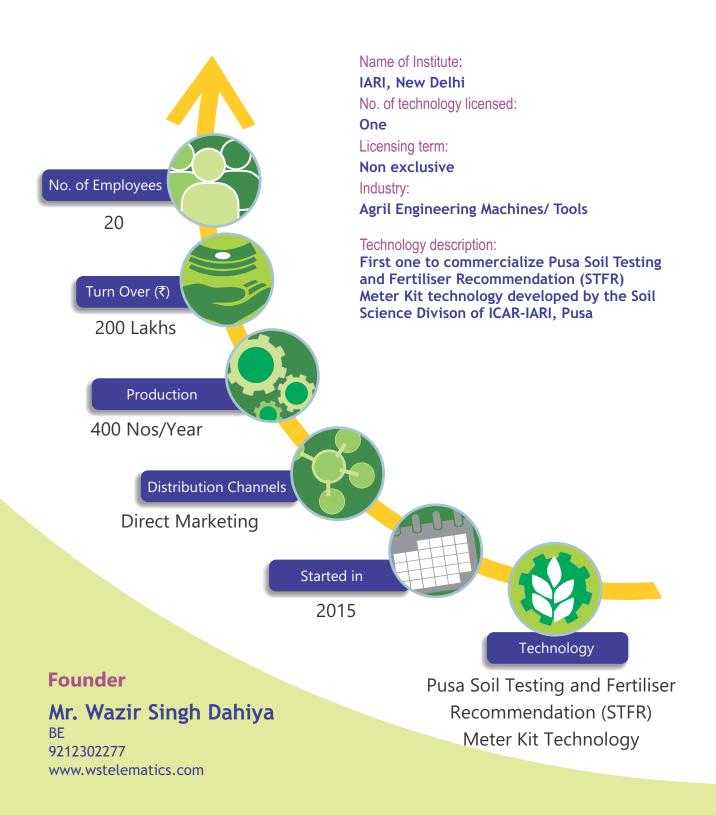
# **Pro B Products**



## Sickle Innovations Pvt. Ltd.



## W S Telematics Pvt. Ltd.



# A & N Traders

nelsonnirmal89@gmail.com



13

# Agpulse Pvt. Ltd.



# **Agri Life Biotech**



# **Codagu Agritech**



# Hi 7 Agri Bio Solutions



## Jai Biotech Research Centre



# **Jayvions Agritech Industries**



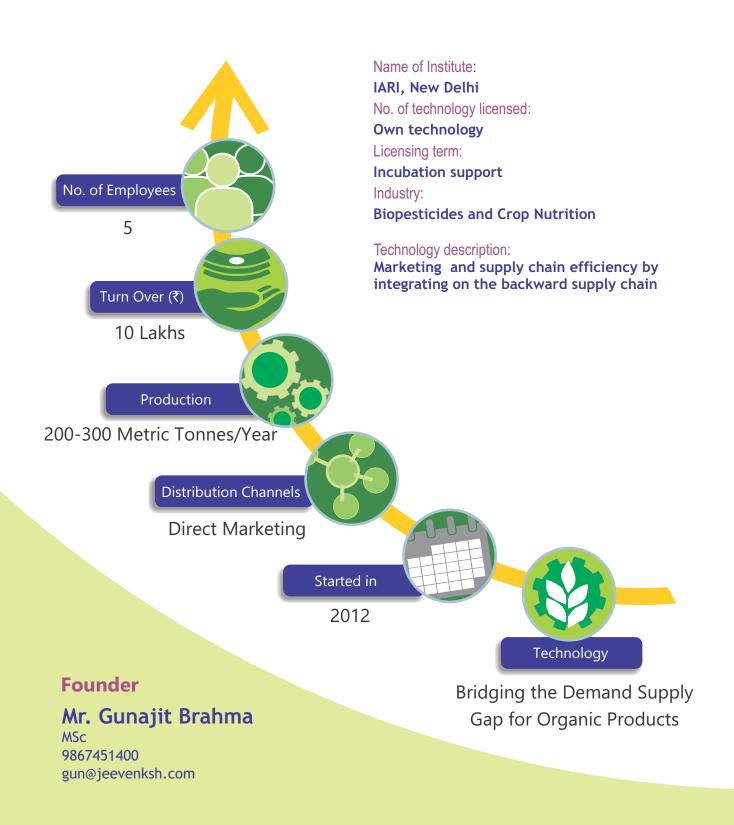
19

9412223330

jayvionsagritech@gmail.com

for Biofertilizers

# Jeevanksh Eco Products Pvt. Ltd.



### Krishi Biosys



### **Natura Crop Care**



### Navaratna Cropscience Pvt. Ltd.



23

**BSc** 

9010111138

navaratnacropscience@gmail.com

# Rajshree Farm



## Sana Agri Industries



# Suma Agro India Pvt. Ltd.



### **Arundhathi Farms**



### Bharatrohan Airborne Innovations Pvt. Ltd.



## **Ceyon Healthcare Pvt. Ltd.**



PhD

9044241027

kbhardwaj3@gmail.com

Omega 3 and Omega 6 Ratio

### **EM-Power India Welfare Foundation**



amazon.management@gmail.com

## **Gen Agritech**

Dr. P. N. Rao

pn.rao@genagritech.com

9908801233

PhD

Name of Institute: NAARM, Hyderabad No. of technology licensed: Own technology Licensing term: **Incubation support** No. of Employees Industry: **Crop Protection and Production Processes** 15 Technology description: Soil Applicant-Address problems of salinity, sodicity, alkalinity in soil and irrigation water; Turn Over (₹) Bio repellent-for wild boar, nilgai and birds > 75 Lakhs Production 10 Qts/Month **Distribution Channels** Dealers/Distributors Started in 2014 Technology **Founder** 

Soil Applicants and Repellents

# Homecrop



### **Niranthara Flowers**



# Padmavati & VARI Agro Services Pvt. Ltd.



### Sekhon Biotech Pvt. Ltd.



9815652360

sekhonbiotech@gmail.com

# Silage Agro Pvt. Ltd.



## **Stamp IT Business Solutions**

Name of Institute:
NAARM, Hyderabad
No. of technology licensed:
Own technology
Licensing term:
Incubation support

Industry:

**Crop Protection and Production Processes** 

#### Technology description:

Crop Terrain is a full module, online/Offline, mobile and browser based application that provides a streamlined information flow between field level activities and management vision

No. of Employees 10 to 15 Turn Over (₹) 50 to 100 Lakhs Production Services for Value Chain **Players** Distribution Channels **Direct Marketing** Started in 2015



Software Module 'Crop Terrain'

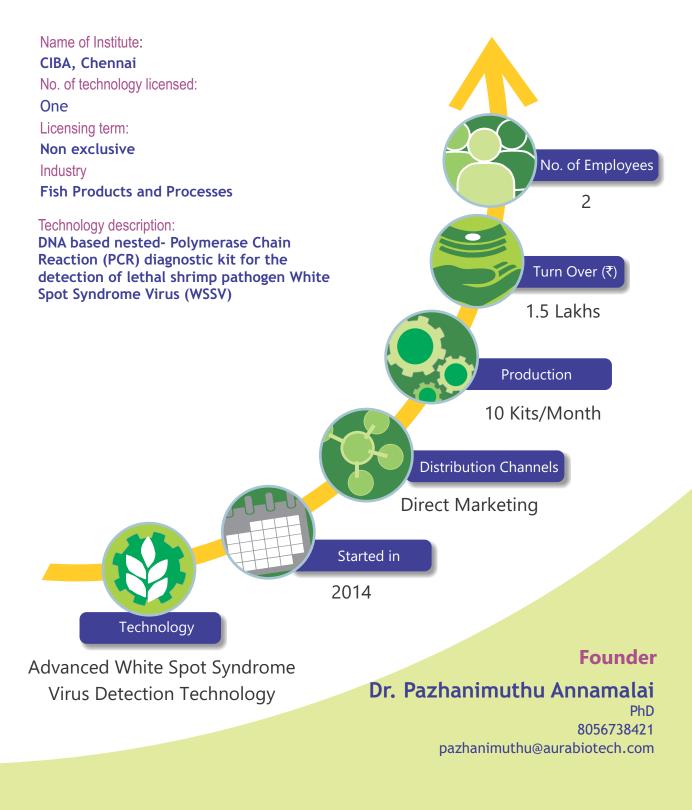
#### **Founder**

Mr. Krishna Vallapu BTech 9603047413 krishna@stampit.biz

## Stellargene Technologies Pvt. Ltd.



### Aura Biotechnologies Pvt. Ltd.



#### **Biometta**



## **Growyield Tech Solutions Pvt. Ltd.**



**BTech** 

9845222647

sudeesh@growyi.com

### Jass Ventures Pvt. Ltd.



### **Odaku Online Services Pvt. Ltd.**



### **Revelations Biotech Pvt. Ltd.**



9246393968

ravi@revelationsbio.com

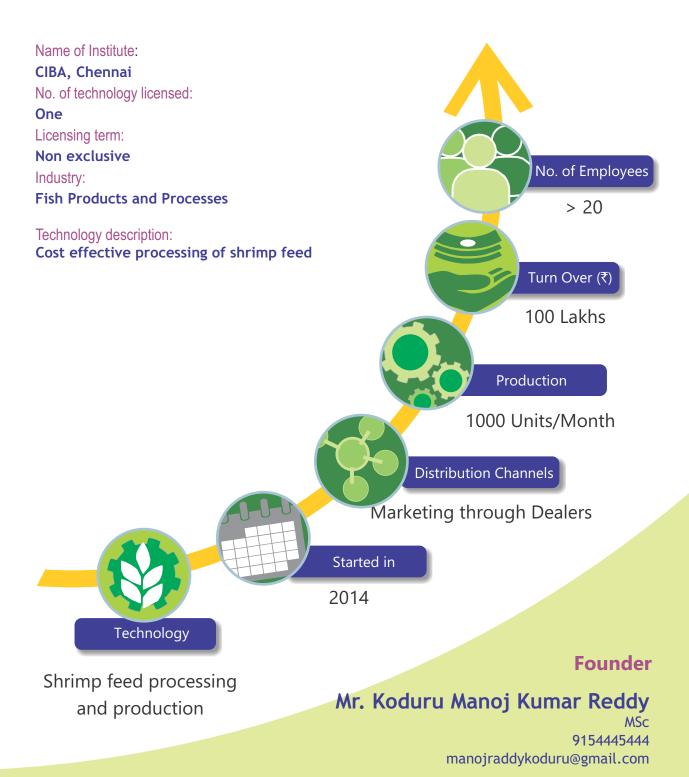
# Sai Aqua Feeds



### San Isidro



### Westlandmarine Pvt. Ltd.



## Agati Healthcare Pvt. Ltd.



ira91sharma@agatihealthcare.co.in

# Agricxlab Pvt. Ltd.



## **Ascend Exports and Imports**



## **AVS Agro Life Products**

Name of Institute:

CPCRI, Kasaragod

No. of technology licensed:

Two

Licensing term:

Non exclusive

Industry:

**Food Products and Processes** 

#### Technology description:

Production of virgin coconut oil from coconut milk by fermentation and hot process method and coconut chips with

different flavours



Technology

Virgin Coconut Oil and Coconut Powder/Chips **Founder** 

Mr. Viswanath ME 9740902343 avsagrolife@gmail.com

## **Ayegrow Business Solutions**



BTech 9846009655

mnr\_chandran@yahoo.com

# **Coco Wings Enterprise Pvt. Ltd.**



#### Delmos Research Pvt. Ltd.



Mr. Babbar Singh

BTech 8813819899 singh.ndri@gmail.com Milk Adulteration Testing Strips

### Devataru Homes & Foods Pvt. Ltd.



#### **Ecoventures Pvt. Ltd.**



contact@mittise.com

## **Fountain Head Foods**



## Ganpati Desi Products Pvt. Ltd.



## **GR Foods & Beverages**



# **Gramkul Producer Company**



## **Hipro Fresh Foods**



# **Hopeblessing Enterprise**



# Inner Being Wellness Pvt. Ltd.



9849489799

jadhav@innerbeing.in

#### Intello Labs Pvt. Ltd.



## **Jayani Natural Farm**

Name of Institute:

CIPHET, Ludhiana

No. of technology licensed:

One

Licensing term:

Non exclusive

Industry:

**Food Products and Processes** 

#### Technology description:

The modern methods for preparation of different Aonla products that are hygienic, consume lesser time and provide maximum retention of nutrients. The processes for preparation are standardized with proper preservation

Started in

Processing of Aonla for Manufacturing of Value Added Products

Technology

**Founder** 

No. of Employees

8

Turn Over (₹)

1 Lakh

Production

**Distribution Channels** 

**Direct Marketing** 

10 Qts/Year

Mr. Vinod Jayani
MA
9417233521
info@jyaninaturalfarm.com

2016

## Jharkhand Milk Products Pvt. Ltd.



# Jivabhumi Agri-Tech Pvt. Ltd.



67

Mr. Anil Nadig

anil@jivabhumi.com

BTech 9880005093

#### KAD Bioresources Pvt. Ltd.



# **KDS Kunjpura Dairy Farm & Milk Products**



#### **Khanna Food Products**



Mr. Gagan Khanna

MSc

9888900900

khannafoodproducts@gmail.com

Low fat meat emulsion and process for making the same

# Kunigal Thaluk Coconut Producers Co. Ltd.



# **Magicco Life Care Products**



# Mayvhav Foods Pvt. Ltd.



## **Millark Food Factory**



Mr. Anshul Gupta

BBA

8818855644

millarkfoodfactory@gmail.com

Technology Refinement and Development for Manufacturing Cookies

## Millet Bowl Food Products Pvt. Ltd.



8008142786

milletbowl@gmail.com

## Mishti Farmers Producer Co. Ltd.



# Muddy Puddle Foods Pvt. Ltd.



## Phalada Agro Research Foundation Pvt. Ltd.



nitinsbhatt@gmail.com

#### **Rani Food Products**



#### **Sakthi Coco Products**



# Saro Agri and Dairy Pvt. Ltd.



## Sayuri Farms

MBA

9435148751

manas\_kalita@yahoo.co.in



# **Shreekalpa Industries**



## **Society for Farmers Development**



#### Somras Nutri Pvt. Ltd.



#### Yukti Harvest Pvt. Ltd.



## Ananya Seed Pvt. Ltd.



## Arpan Seeds Pvt. Ltd.



#### **Bhavani Biochemicals**

9880354854

banjaramalan@gmail.com

Name of Institute: IIHR, Bengaluru No. of technology licensed: Two Licensing term: Non exclusive No. of Employees Industry: **Seed and Planting Material** 4 Technology description: A carrier based product containing N fixing, P, Zn solubilizing and plant growth promoting Turn Over (₹) microbes as a single formulation can be conveniently applied either through seed, 10 Lakhs soil, water or nursery media like coco-peat **Production** 10 Metric Tonnes/Year **Distribution Channels Direct Marketing** Started in 2017 Technology **Founder** Production Technology of Mr. Bharath Naik Arka Microbial Consortium BE (Solid & Liquid Formulations)

## **Cheripurathu Nursery**



90

Senior Secondary 9747252299

cheripurattunursry@gmail.com

## Enzys Govindji Bio Labs Pvt. Ltd.



## **Ganpath Products**

8300859668

ganpathproducts@gmail.com



## **Greenovate Agro Pvt. Ltd.**



## **Handa Bio Agritech Potato Seeds**



## Jigar Deepak Bhai Patel



9824001008

jigar.navkardrugs@gmail.com

### JPG BPC Ltd.



### **Leaf Box**



# Lean Crop Technology Solutions Pvt. Ltd.



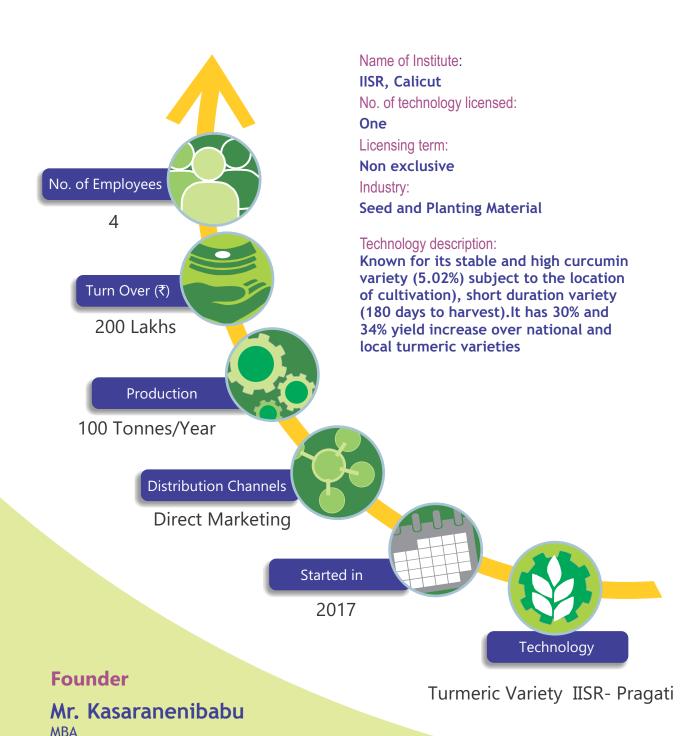
MTech 9884316188

contact@leanagri.com

## **Natura Nursery & Agro Products**



## **Nature Agro Producers**



7729922333

natureagroproducts@gmail.com

### **Pluck Fresh**



# **Fullia Women and Youth Welfare Society**



### **Green Globe**

greenglobe59@rediffmail.com



# Greyy



### Milltex Ecofibres Pvt. Ltd.



### **RBM Industries Ltd.**



### Way forward

This compendium has been brought with the objective to bring light to the rising Agri startups with the support of ICAR based Agri-Business Incubators (ABI). The compilation of 100 Agripreneurs profile and their success stories who took a different path to succeed will encourage more professionals to join the entrepreneurial journey. The book represents Agristartups in various sectors of agriculture viz. Bio Fertilizers and Pesticides, Food processing, Crop Production, Fisheries, Biotechnology, Textiles and Farm Machinery. These young Agripreneurs with dynamic thinking are using technologies developed by the ICAR as well as taking the support of the ABIs for increasing their stakes in the overall value creation in the supply chain ultimately benefitting the farmers.

The data bring out the importance of the role of Technology Business Incubators with enhanced opportunities for nurturing and building new platforms for agri-business and agri-entrepreneurship in the country. Forging formal links and developing partnership with schemes and projects operating under other agencies of Government of India, successful NGOs, professional bodies and associations is one way to take forward the early initiatives and success gained. Accelerating technology transfer process can trigger more agri-based start-ups, and attract more entrepreneurs across the country.

This publication is just a glimpse of the startup ecosystem emerging in Agriculture sector with immense opportunities for leveraging the future investment supporting innovation in agri business.

#### **Back Cover Photos:**

### Top:

• ICAR Krishi Bhavan

#### Clockwise from left:

- DG, ICAR inaugurating NAARM-TBI
- DG, ICAR with Startups at FINE Programme in March, 2018
- Director, NAARM receiving Best Emerging Incubator Award on 20<sup>th</sup> Technology Day on 11<sup>th</sup> May, 2018
- Startup Entrepreneur in action

#### Centre:

• Hon'ble President interacting with ICAR supported Startup at FINE Programme in March, 2018





#### For further details please contact:

#### Intellectual Property & Technology Management Unit Krishi Anusandhan Bhawan-I

Krishi Anusandhan Bhawan-I New Delhi 110 012 Phone: 91-11-25843926 iptm.icar@gmail.com

#### Directorate of Knowledge Management in Agriculture Krishi Anusandhan Bhawan-I

Krishi Anusandhan Bhawan-l New Delhi 110 012 Phone: 91-11-25842787 director.dkma@icar.gov.in

#### **ICAR-National Academy of Agricultural Research Management**

Rajendranagar, Hyderabad 500030,Telangana, India 91-40-24581300/333 91-40-24015912 director@naarm.org.in

ISBN: 978-81-933781-2-0